

Best WINE INDUSTRY SUPPLIERS 2015

READERS CHOOSE THEIR GO-TO COMPANIES IN V&WM'S ANNUAL SURVEY

Votes have been tallied for Vineyard & Winery Management's third annual Best Wine Industry Suppliers Survey, and it's time to reveal the winners. We received nearly 1,000 responses to the 2015 survey, to which we added five new categories: Building Contractor, Winery Architect, Filtration Supplies/Equipment, Compliance Services and Public Relations.

Another new feature of this year's survey was the ability for voters to provide feedback about their favorite suppliers. With a nod to Zagat, we've included voter comments in the company descriptions, so readers will know not only which companies took top honors, but why.

Congratulations to the 2015 winners!

«Winery & Vineyard Equipment & Supplies»

BEST ALTERNATIVE CLOSURE SUPPLIER

AMCOR
www.amcor.com

With a history dating to 1860, Amcor is a specialist in the design and manufacture of capsules. The company offers a wide range of products for wine, sparkling wine and spirits, including the Stelvin screwcap closure. Customers say Amcor offers "the best product in the market that all others compare themselves to," along with "great technical support," "consistent quality and price" and "great customer service and quality control."



BEST BARREL SUPPLIER

SEGUIN MOREAU
www.seguinmoreaunapa.com

The Seguin and Moreau cooperages, founded in 1870 and 1838, respectively, joined forces in 1972, and in 1994, Seguin Moreau Napa Cooperage was established. The company produces barrels from French, American, Russian and Eastern European oak, along with barrel alternatives. Clients cite the cooperage's best attributes as "expertise in matching barrels to wine," in addition to the "quality of products," "great people and service" and "consistency."



BEST BOTTLE SUPPLIER + BEST CORK SUPPLIER

M.A. SILVA
www.masilva.com

Founded in 2000, M.A. Silva manufactures premium corks, glass and packaging products for the wine industry. Bottle customers say M.A. Silva "never disappoints," offering "good pricing and responsiveness," "superior customer service" and "impeccable product quality." Cork clients appreciate receiving a "very consistent product" with "no TCA" and "a guarantee of quality." They also touted the company's "quick fulfillment," "excellent responsiveness" and "awesome company representatives."



MASILVA USA
THE PERFECT FIT FOR YOUR WINE