

BEST WINE INDUSTRY SUPPLIERS 2016

OUR FOURTH-ANNUAL SURVEY RESULTS ARE IN!

Votes have been tallied and it's time to reveal the winners of Vineyard & Winery Management's fourth annual Best Wine Industry Suppliers survey. This year, we received close to 700 responses, spanning 25 categories and featuring voter comments to enhance winner descriptions. There are ties in a few of the categories, and voting was so close in others that sometimes the dividing line between the best and the runner-up was decided by only one or two votes.

One thing that became immediately clear is that customer service is on top as far as what impresses people the most. It's truly a testament to the importance of developing long-lasting business relationships. Another oft-used term was "quality" when it came to products and services. People were especially thoughtful about describing their favorite suppliers, and all the comments were a testament to excellent businesses.

Congratulations to all the winners!

Winery & Vineyard Equipment & Supplies

BEST ALTERNATIVE CLOSURE SUPPLIER

MAVERICK ENTERPRISES, INC.
www.maverickcaps.com

Based in Ukiah, Calif., Maverick Enterprises produces capsules and alternative closures for the wine, distilled spirits, and specialty food and beverage industries. The company was formed in 1992 and has since expanded across the United States as well as into Canada, Mexico, South America and Australia. Its fully integrated production facility is where all of its products are printed, formed and shipped. Voters were especially impressed with the company's "quality, customer service and technical support."



BEST BARREL SUPPLIER + BEST OAK ALTERNATIVES SUPPLIER

SEGUIN MOREAU / SEGUIN MOREAU NAPA COOPERAGE
www.seguinmoreaunapa.com

The Seguin and Moreau cooperages, founded in 1870 and 1838, respectively, originally joined forces in 1970. In 1986, Seguin Moreau expanded into Napa Valley, where it opened a cooperage in 1994. The company crafts products from French, American, Russian and Eastern European wood and is committed to sustainability. Voters commented on its products' quality and its outstanding, knowledgeable customer service, stating the company is "very reliable," "timely and courteous" and "pleasant to work with."



BEST BOTTLE SUPPLIER

TRICORBRAUN WINEPAK
www.tricorbraun.com/tricorbraun-winepak

TricorBraun WinePak was founded in 1982 and produces a wide array of wine bottle styles, colors and sizes. It has locations in Northern and Southern California, Oregon, Washington and British Columbia. The company prides itself on its packaging knowledge and options. Voters touted its "wide variety of bottle shapes and sizes that makes it easy to differentiate tiers," as well as its "awesome" customer service staff that's "very responsive and knowledgeable."

